

POSITION POSTING – Alternative Data Consultant**Location: London, UK**

This is a unique opportunity for an experienced alternative data expert. The candidate must have at least 3 years of alt data sales, marketing consulting or product management experience, to join a high profile FinTech firm. Part of a small, dynamic and fast-paced team, you will be based in our London office. Applicants should be available immediately or ASAP. Please submit your [cover letter and CV](#) to hr@neudata.co

COMPANY

Headquartered in London, Neudata helps sophisticated investment managers find new data sources, alternative data, that can provide unique, timely and granular records of often imperceptible economic activity. Neudata's alternative data expertise lies in uncovering unique datasets from non-conventional sources that are not available on established and commonly used data platforms.

Neudata is a human- and technology-powered data sourcing, research service and Software as a Service (SaaS) provider that is completely independent — this means that it does not sell datasets or ask for revenue shares from data providers.

The Neudata Scout platform captures over 3,500 datasets across sentiment, social media, weather, web-tracking, transactional, ESG and more. Its team of New York-, London- and Shanghai-based analysts source and evaluate unique and hard-to-find information on a daily basis, enabling investors to make better informed decisions on what data to buy and how to use it.

The Neudata team and its global data-scouting network are at the forefront of data innovation for investment management. It's clients include many of the most successful and innovative data and technology driven hedge funds and private equity investors in the US, Europe and Asia.

JOB DESCRIPTION

As a complement to its data scouting service, Neudata are launching a number of new service offerings and Software as a Service solutions for its investment management and data provider clients. This is driven by strong demand Neudata has received to develop such services.

The role involves leading various product innovation efforts and consulting projects. You will have deep understanding of the alternative data supply and demand sides.

ROLE RESPONSIBILITIES

- Fully understand the needs of Neudata's client base from both the supply and demand side.
- Liaise with Neudata's extensive network of data vendors and investment managers in order to understand client needs and preferences. Meeting with and conducting phone calls with users.
- Responsible for certain Neudata products / projects and drive the success of various existing and new offerings.
- Work closely with Neudata's executive team across London, NYC and Shanghai.
- Gathering market intelligence and feeding this back to the wider team.
- Conduct product demos and be the expert point of contact for clients and team members.

YOU SHOULD HAVE

- Must have at least 3 years of alternative data business development, sales, marketing or consulting experience.
- Familiar with the alt data demand side – Private Equity, Corporates, Consultants and buy-side firms with quant and discretionary strategies.
- Intellectual curiosity around how alternative data is researched and used by investment managers.
- Strong project management, leadership and sales skills.
- Confident telephone manner.
- Excellent spoken and written English (ideally English as first language).
- Experience in conducting meetings with C-level executives.
- Rigor and a strong work ethic with attention to detail.
- CFA, CAIA or studying towards charter advantageous.
- Ability to work in the UK or US.

This is a fabulous opportunity to be part of an innovative FinTech which is at the centre of a data driven paradigm shift in the Asset Management and FinTech industries.

COMPENSATION

- Base salary and bonus dependent on previous experience.
- Two days study leave.
- Two paid volunteering days.
- Please submit your CV and cover letter, explaining your interest in alternative data.
- Also please advise on your salary expectations to HR@neudata.co